

# ZERH & ENERGY STAR From a Production Builder's View - Lessons Learned

10.2.24



# Agenda

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- Review what we'll cover & speaker introductions
- Overview of FHA mandates, 45L incentives, ENERGY STAR, & ZERH
- How homebuilders can achieve ENERGY STAR & ZERH
- Lessons learned by homebuilders – panelists & audience
- Closing remarks

# Today's Panel Speakers

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**Bill Shadid**  
Aeroseal  
Strategic Marketing



**Gord Cooke**  
Construction Instruction  
Partner



**Matthew Cooper**  
PEG  
SVP & COO



**Megan Cordes**  
Beazer Homes  
Dir. Of Sust. & Bldg. Science



**Philip Squires**  
Mattamy Homes  
VP Sust. & Procurement



**Bill Rectanus**  
Thrive Home Builders  
COO

# Overview of FHA Mandates, 45L Incentives, ENERGY STAR, & ZERH

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# Today's Goal: Help to Make 45L \$ More Achievable For You



**OR**



**=**



# HUD and USDA Mortgages: 2021 IECC Update



U.S. Department of  
Housing and Urban Development

## MINIMUM ENERGY STANDARDS

Adoption of Energy Efficiency Standards for New Construction of HUD- and USDA-Financed Housing – Final Determination

HUD adopts IECC 2021 as  
minimum energy standard for  
all HUD- and USDA-Financed  
Housing

5/28/2024

5/28/2025

11/28/2025

FHA-insured Single  
family: all building  
permit applications  
submitted after this date  
must meet IECC 2021

FHA-insured Multifamily:  
all pre-applications  
submitted to HUD after  
this date must meet  
IECC 2021

# 45L Incentives & the Inflation Reduction Act

## Inflation Reduction Act 45L Incentives for Builders & Developers

	Single Family	Multifamily	Multifamily (Prevailing Wage)
	 <b>\$2,500</b>	 <b>\$500</b> per unit	 <b>\$2,500</b> per unit
	<b>\$5,000</b>	<b>\$1,000</b> per unit	<b>\$5,000</b> per unit

## Major Changes to 45L under IRA

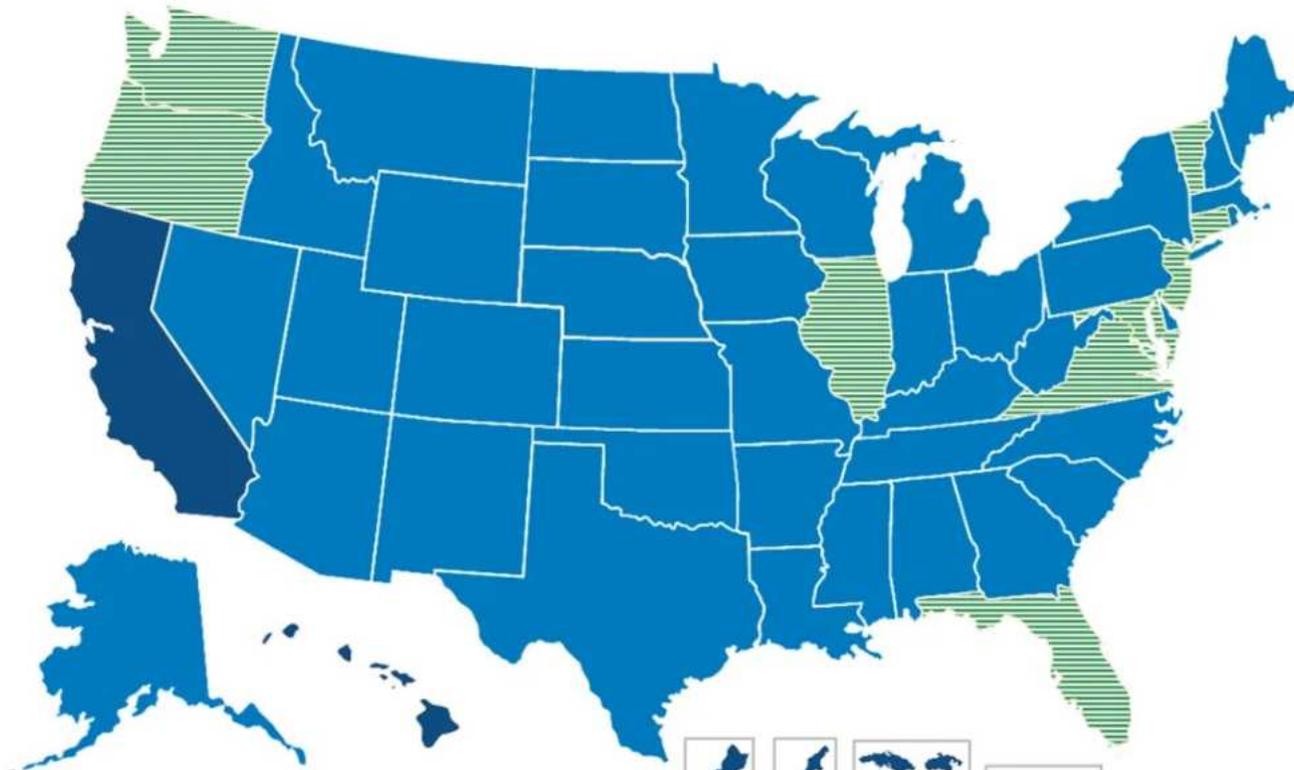
Certainty and Timeline: Extended in the law for 10 years through 2032

Certification Requirements:  
Energy Star Certification (+ ZERH Certification)

Mandatory Energy Star Checklist and approved energy model performance requirements

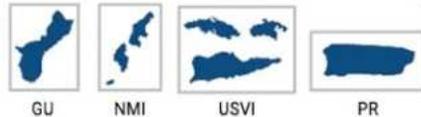
Energy Star 3.1 allowed through Dec 31, 2024;  
Energy Star 3.2 required for homes acquired (sold) starting Jan 1, 2025

# ENERGY STAR Overview



## ENERGY STAR Single-Family (SFNH) Versions:

- National v3.1 required
- ▨ National v3.2 implementation date defined, but not yet required
- Regional program required



The future starts here.

We are proud to offer new homes that have earned the ENERGY STAR® label. ENERGY STAR certified new homes are designed and built to provide superior comfort and savings compared to most new homes currently on the market. Offering more than just efficient appliances, certified homes integrate energy efficiency from the ground up.

### Get comfortable in an ENERGY STAR certified new home.

#### The right choice, for today and tomorrow.

ENERGY STAR certified new homes are energy efficient by design, with savings that start now and continue into the future. Better systems and construction features make all the difference throughout your home.

- Advanced air sealing, high-quality insulation, and high-performance windows for reduced leaks and drafts provide more consistent temperatures and minimize dust, pollen, and other allergens.
- High-efficiency heating and cooling system for improved comfort.
- Comprehensive water management techniques protect against moisture damage.

#### Built on a foundation of trust.

For more than 25 years, ENERGY STAR certified new homes have set the standard for quality, efficiency, and lasting value.

- Meet strict requirements set by the U.S. Environmental Protection Agency.
- Tried-and-true best building practices.
- Third-party tested, inspected, and certified.

Join the  
**2+ MILLION**  
families who  
have made their  
home a star.



# Major Changes Seen in ENERGY STAR 3.2 vs. 3.1

1. Target HERS Score Reduced (performance – can use different mix of measures, reference home to right – one way to get there)  
55-65 → 45-55
2. Thermal Envelope Minimum Requirements  
Mandatory thermal envelope minimums from 2021 IECC
3. No new checklist items or prescriptive requirements  
Duct leakage testing and limits required but have not increased from 3.1

## Key efficiency features of National v3.2 Reference Design

Climate Zone	1	2	3	4	4C & 5	6	7	8
<b>Thermal Enclosure</b>								
Ceiling Insulation	R-30	R-49		R-60				
Ceiling Insulation Grade				I				
Wall Insulation	R-13 Cavity		R-20 Cavity + R-5 Continuous					
Wall Insulation Grade	I							
Frame Floor Insulation	Not present			R-19	R-30		R-38	
Floor Insulation Grade	Not present			I				
Slab Insulation & Depth	Uninsulated	R-10 2 ft		Not present				
Window U-factor / SHGC	0.40 / 0.25		0.30 / 0.40		0.27 / 0.40			
Door U-factor	0.17							
<b>Infiltration and Mechanical Ventilation</b>								
Infiltration (ACH50)	3		3					
Mech. Vent. Type & Efficiency (CFM / W)	Supply Fan / 2.9				Exhaust Fan / 2.8			
<b>HVAC</b>								
Furnace & AC Efficiency (AFUE / SEER)	80 / 16		90 / 16		95 / 14			
Heat Pump Efficiency (AFUE / SEER)	9.2 / 16							
HVAC Grade	Airflow Deviation: -20% / Watt Draw Efficiency: 0.52 W per CFM / Refrigerant Grade: III							
Thermostat Type	Programmable							
Duct Leakage to Outside (CFM / 100 ft <sup>2</sup> of CFA) & Insulation	0 CFM per 100 ft <sup>2</sup> of CFA / No Insulation (Not Applicable)							
Duct Location	100% Cond. Space							
<b>DHW</b>								
Efficiency & Capacity (EF / Gal.)	Gas: 0.90 / 0 (Instantaneous); Electric: 2.06 / 60							
<b>Lighting &amp; Appliances</b>								
Lighting	100% Tier 2, Per ANSI / RESNET / ICC 301							
Refrigerator (kWh/yr)	450							
Dishwasher	ENERGY STAR Defaults, Per ANSI / RESNET / ICC 301							

Climate zones 1,2 reduced ACH from 4 to 3

Climate zones 3-8 stayed at ACH 3

# Zero Energy Ready Home Overview

DOE ZERH Program Version Effective Dates		
National (except California)		
Program Version and Revision Number	Required for Use, if Home's Permit Date is on/after this Date	Project Type
Version 1, Rev. 7	6/1/2019	Single family, multifamily up to 5 stories
Version 1, Rev. 8	1/1/2023	
Version 1, Rev. 9 <sup>a</sup>	1/1/2024	Multifamily, any height
Single Family Version 2, Rev. 1	1/1/2024	Single Family
Multifamily Version 2	1/1/2025	Multifamily, any height
<sup>a</sup> Multifamily buildings of any height certified under Version 1, Rev. 9 are deemed to meet the certification requirements for Version 1, Rev. 8 where that revision is required.		
California Only		
Program Version and Revision Number	Required for Use, if Home's Permit Date is on/after this Date	Project Type
CA Version 1, Rev. 7	10/1/2018 <sup>b</sup>	Single family, multifamily up to 5 stories
CA Version 1, Rev. 8	1/1/2023 <sup>b</sup>	
CA Single Family Version 2	1/1/2024	Single family
CA Multifamily Version 2 <sup>c</sup>	1/1/2024	Multifamily, any height
<sup>b</sup> If both plan approval <b>and</b> permit date are not on/after this date the prior revision may be used.		
<sup>c</sup> Multifamily buildings of any height certified under CA Multifamily Version 2 are deemed to meet the certification requirements for CA Version 1, Rev. 8, where that version is required.		
Manufactured Homes		
Program Version and Revision Number	Required for Use, if Home's Production Date is on/after this Date	Project Type
Manufactured Homes Version 1 (Pilot)	1/1/2023	Manufactured homes (specifications apply nationally, including California)

Exhibit 1: DOE Zero Energy Ready Home Mandatory Requirements

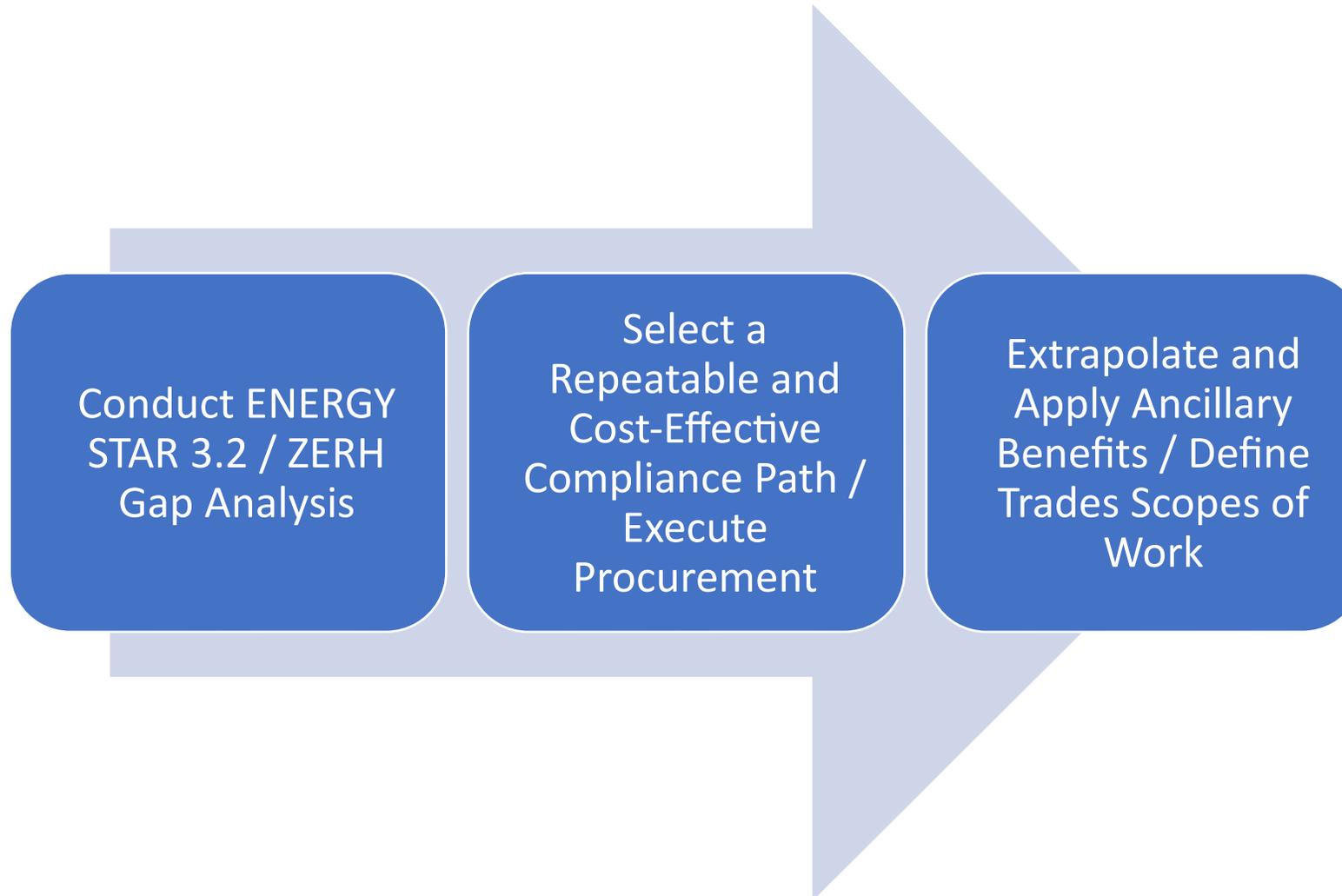
Component	Mandatory Requirements
<b>1. ZERH V2 (Rev. 1) National Rater Checklist</b>	1.1 Rater completes the DOE ZERH Single Family Homes Version 2 (Rev. 1) National Rater Checklist
<b>2. ENERGY STAR Single Family New Homes Baseline</b>	2.1 Certified under ENERGY STAR Single Family New Homes Version 3.2 <sup>13</sup>
<b>3. Envelope</b>	3.1 Ceiling, wall, floor, & slab insulation meet or exceed 2021 IECC UA <sup>14, 15, 16</sup> 3.2 Windows meet high performance requirements based on climate zone <sup>17</sup> <i>Advisory:</i> DOE is monitoring the implementation of ENERGY STAR product specifications for residential windows (V7.0), and plans to adopt these in a future program version update <sup>18</sup>
<b>4. Duct System</b>	4.1 All heating and cooling distribution ducts and heating and cooling air-handling equipment are located within the thermal and air barrier boundary. <sup>19</sup>
<b>5. Water Heating Efficiency</b>	5.1 Hot water delivery systems meet efficient design requirements. <sup>20</sup> <i>or</i> 5.2 Water heater and fixtures meet efficiency criteria. <sup>21, 22</sup> <i>or</i> 5.3 Home is certified under WaterSense Labeled Homes Version 2.0.
<b>6. Lighting &amp; Appliances<sup>23</sup></b>	6.1 All builder-supplied and -installed refrigerators, dishwashers, clothes washers, and clothes dryers are ENERGY STAR certified. <sup>24, 25</sup> 6.2 100% of builder-installed lighting fixtures and lamps (bulbs) provided are LEDs. <sup>26, 27</sup> 6.3 All installed bathroom ventilation fans are ENERGY STAR certified. <sup>28</sup>
<b>7. Indoor Air Quality</b>	7.1 Certified under EPA Indoor airPLUS. <sup>29</sup> 7.2 Energy efficient balanced ventilation (HRV or ERV) is provided in Climate Zones 6-8. <sup>30</sup>
<b>8. Renewable Ready</b>	8.1 Provisions of the DOE Zero Energy Ready Home Single Family Homes Version 2 (Rev. 1) PV-Ready Checklist completed. <sup>31</sup>
<b>9. Electric Vehicle Ready</b>	9.1 One parking space is provided per dwelling unit that includes a powered 208/240V, 30A receptacle installed in dwelling unit's garage or within 6 feet of the dwelling unit's private driveway. The electric service panel identifies the branch circuit as "Electric Vehicle Charging." <sup>32</sup> For other parking configurations, see endnote. <sup>33</sup>
<b>10. Heat Pump Water Heater Ready</b>	10.1 Individual branch circuit outlet is installed, energized, and terminates within 3 feet of each installed fossil fuel water heater. <sup>34</sup> 10.2 A space is located within the home or garage that is at least 3' x 3' wide and 7' high surrounding or within 3 feet of the installed fossil fuel water heater, to facilitate future heat pump water heater installation. <sup>35</sup>
<b>11. Heat Pump Space Heating Ready</b>	11.1 Individual branch circuit outlet or conduit is installed to facilitate future wiring for a heat pump installation. Circuit or conduit labeled as "For future heat pump." <sup>36</sup>

# Zero Energy Ready Home Overview



# Planning for ENERGY STAR 3.2 or ZERH

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# Planning for ENERGY STAR 3.2 or ZERH

## Builder A TN Modeling

### Projected Performance Modeling - EXAMPLE

State	TN	*changes noted in Red	options: TH, End Unit, Attached garage, Conditioned Crawl, 2 Story, 4 BR, Worst Case Orientation - W
Climate Zone	4		
Ekotrope 4.1.1			

Building Specs - Model Crawl Space	Base Specs	RHEIA	Option 1	Option 2	Option 3	Option 4	Option 5
Slab (Below-Grade)	R-10 (Perimeter)	R-10 (Perimeter)	R-10 (2/4)	R-10 (Perimeter)	R-10 (Perimeter)	R-10 (2/4)	R-10 (2/4)
Foundation Walls	R-10 (Continuous)	R-10 (Continuous)	R-13 (Continuous)	R-13 (Continuous)	R-13 (Continuous)	R-13 (Continuous)	R-13 (Continuous)
Framed Floors	R-19	R-19	R-38	R-38	R-38	R-38	R-38
Rim Joist	R-19	R-19	R-21	R-21	R-21	R-19	R-21
Above Grade Walls	R-19	R-19	R-19	R-21	R-19	R-19	R-19
Ceiling	R-38	R-38	R-60	R-60	R-60	R-60	R-60
Windows (U/SHGC)	.30/.34	.30/.34	.30/.34	.30/.34	.28/.28	.28/.28	.30/.34
Glass Doors, Sliders (U/SHGC)	NA	NA	NA	NA	NA	NA	NA
Heating Zone 1	8.2 HSPF	8.2 HSPF	8.2 HSPF	8.2 HSPF	8.2 HSPF2	8.2 HSPF2	8.2 HSPF2
Cooling Zone 1	15 SEER	15 SEER	15 SEER	15 SEER	16 SEER2	16 SEER2	16 SEER2
Water Heating	50 gal .91 EF Elec	50 gal .91 EF Elec	50 gal. 3.42 EF HPWH	50 gal .91 EF Elec			
Clothes Washer / Dryer	High Efficiency	High Efficiency	High Efficiency	High Efficiency	High Efficiency	High Efficiency	High Efficiency
Whole House Mechanical Ventilation	Exhaust 50CFM	Exhaust 50CFM	ERV 84% 64CFM 28 Watts				
Duct Leakage to Outside	4 CFM25 / 100 sqft.	0.25 CFM25 / 100 sqft.	0.25 CFM25 / 100 sqft.	0.25 CFM25 / 100 sqft.	0.25 CFM25 / 100 sqft.	0.25 CFM25 / 100 sqft.	0.25 CFM25 / 100 sqft.
Duct Location conditioned / unconditioned	40/60	100/0	100/0	100/0	100/0	100/0	100/0
Infiltration (ACH50)	5 ACH50	5 ACH50	4.7 ACH50	4.7 ACH50	5 ACH50	5 ACH50	2 ACH50 AEROSEAL
Design HERS Index (ENERGY STAR v3.1 Target HERS Index)	Fails 65 - Target 61	Pass 58 - Target 61	Pass 47 - Target 61	Pass 47 - Target 61	Pass 45 - Target 61	Pass 45 - Target 61	Pass 47 - Target 61
Design HERS Index (ENERGY STAR v3.2 Target HERS Index)	Fails 65 - Target 47	Fails 58 - Target 47	Pass 47 - Target 47	Pass 47 - Target 47	Pass 45 - Target 47	Pass 45 - Target 47	Pass 47 - Target 47
ES 3.2 Fail notes:	Specified envelope UA is 256 BTU / hF. This exceeds the 2021 maximum of 231 BTU / hF	Specified envelope UA is 256 BTU / hF. This exceeds the 2021 maximum of 231 BTU / hF					

# How Builders Can Achieve ENERGY STAR & ZERH

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# The Technical Elements

Critical Elements	ENERGY STAR v3.2	DOE ZERH	Complexity
1. Insulation values to IECC 2021 - - Attics, walls, foundations	<i>YES</i>	<i>YES</i>	<i>?</i>
2. Ducts in Conditioned Space	<i>YES</i>	<i>YES</i>	<i>?</i>
3. Air tightness	<i>3.0 ACH</i>	<i>1.5 to 2.75 ACH</i>	<i>?</i>
4. Ventilation	<i>Supply or Exhaust</i>	<i>Balanced</i>	<i>?</i>
5. Heating & cooling Verification	<i>ACCA 310</i>	<i>ACCA 310</i>	<i>?</i>
6. Water heating efficiency	<i>UEF 0.9 to 2.2</i>	<i>UEF 0.95 to 2.57</i>	<i>?</i>
7. Indoor AirPlus	<i>NO</i>	<i>YES</i>	<i>?</i>
8. EV, PV, HPWH Ready	<i>NO</i>	<i>YES</i>	<i>?</i>

# Look for Ways to Make the Process SIMPLER

Critical Elements	ENERGY STAR v3.2	DOE ZERH	Complexity
1. Insulation values to IECC 2021 - - Attics, walls, foundations	<i>YES</i>	<i>YES</i>	<i>High</i>
2. Ducts in Conditioned Space	<i>YES</i>	<i>YES</i>	<i>High</i>
3. Air tightness	<i>3.0 ACH</i>	<i>1.5 to 2.75 ACH</i>	<i>Low to Medium</i>
4. Ventilation	<i>Supply or Exhaust</i>	<i>Balanced</i>	<i>Medium</i>
5. Heating & cooling Verification	<i>ACCA 310</i>	<i>ACCA 310</i>	<i>Medium</i>
6. Water heating efficiency	<i>UEF 0.9 to 2.2</i>	<i>UEF 0.95 to 2.57</i>	<i>Low</i>
7. Indoor AirPlus	<i>NO</i>	<i>YES</i>	<i>Low</i>
8. EV, PV, HPWH Ready	<i>NO</i>	<i>YES</i>	<i>Low</i>

# What Homebuilders Can Do

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## Enclosure Opportunities

Use energy modeling to help make informed choices

- Better attics
- Better windows
- Better foundations
- Better walls
- As tight as possible

....Then optimize HVAC

# Enclosure Opportunities – Air Sealing

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## Air Sealing Considerations

- What is your primary air barrier?
  - Drywall, sheathing, WRB, poly?
- Which contractors are involved?
- What accessory materials are compatible?
  - Caulks, foams, tapes, gaskets, sealants
- How do you know you will “pass”?

**Your goal should be 1.5 to 2.0 ACH**

# Enclosure Opportunities – Air Sealing

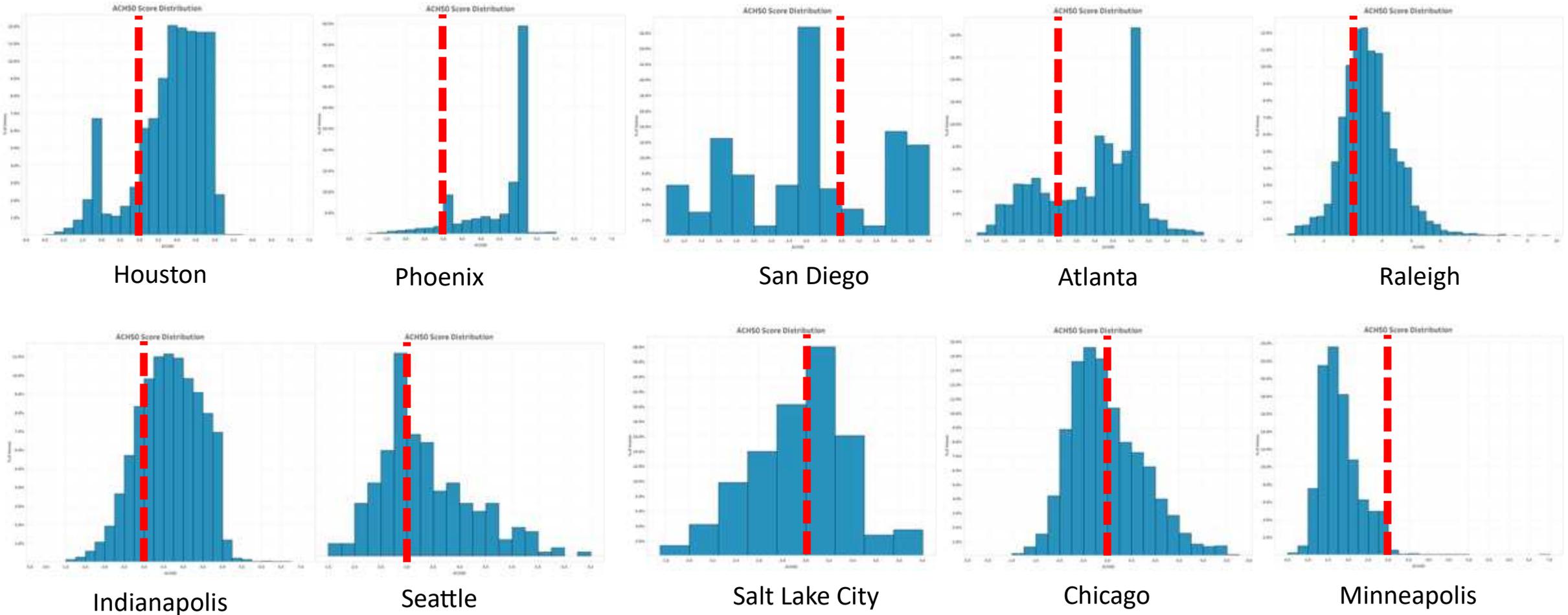
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## Air Sealing Advantages

- Most cost effective energy reduction
- Manages moisture - summer and winter
- Reduces noise, dust, bugs
- More effective use of trade skills and technology
- “Blower door directed, automated” air sealing to confirm results

# Where are We Today? Envelope Air Tightness Comparison Across Markets

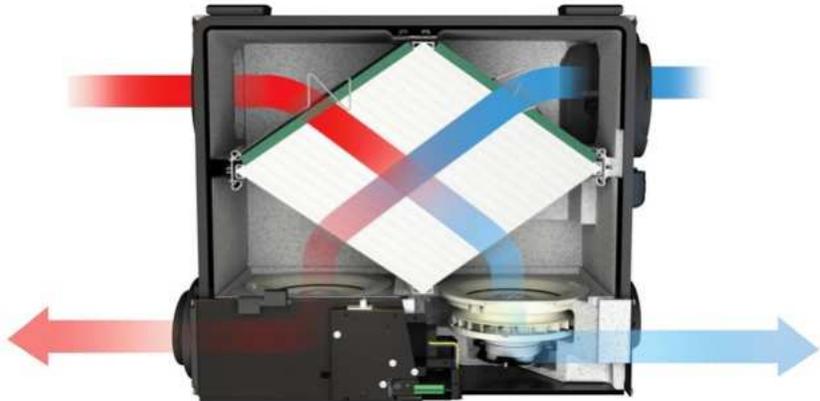
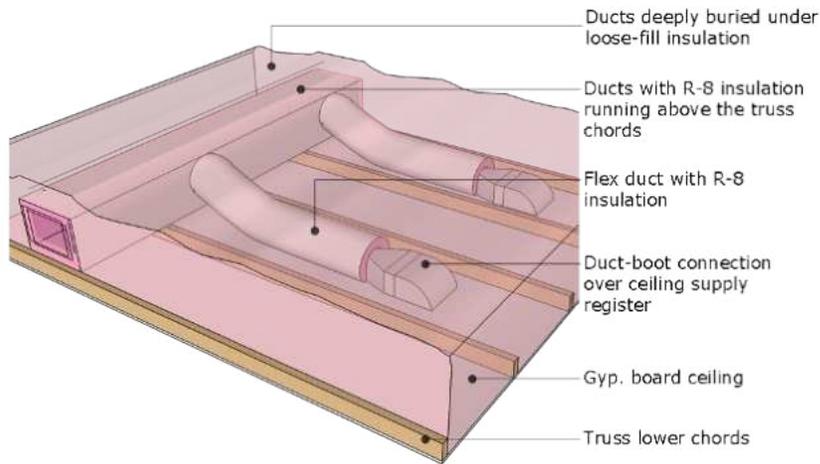


Single family detached homes, 9.10.22 – 9.9.23, Data provided by Ekotrope

 = 3 ACH50



# What Homebuilders Can Do



## HVAC Opportunities

Use energy modeling to help make informed choices

- Location and conditioning – attic, inside house, under insulation, in attic boxes....
- Ventilation strategy – ERV or HRV or exhaust only?
- HVAC Grading vs. Contractor Commissioning
- Room by room air balancing
- Load center calculations and design
- EV & PV consideration
- Radon

# Lessons Learned by Homebuilders: Panelists & Audience

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# Lessons Learned

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- Trade relationships are important
- How to balance related product limits with need for ENERGY STAR & ZERH strategies
- Local inspectors sometimes hesitant about newer solutions
- Regional differences and their impact on meeting energy efficiency requirements – impact glass in Florida

# Questions From the Audience

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# Closing Remarks

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Thank you....  
now go get those \$ incentives!

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